

Natgrowth - Proudly African – I’Africa Iyathuthuka



NATGROWTH FUND



NATGROWTH



I’AFRICA IYATHUTHUKA

National and Africa Growth, Development and Investment Centre

NATVEST: NATGROWTH INVESTMENTS

LONDON SCHOOL OF BUSINESS SA

2010 GROWTH, DEVELOPMENT AND INVESTMENT PROGRAMME MPUMALANGA AND NORTH EAST REGION

31 AUGUST – 2 SEPTEMBER 2010, BUNDU COUNTRY LODGE, WHITE RIVER

GROWING A WORLD CLASS REGION – BEYOND 2010

The Programme Aims to Facilitate High-Impact Strategies, Projects and Investments, for Broad-based Growth, Prosperity and Development, in Partnership with Government, Business, Labour and Stakeholders.

The Outcomes include Pro-active Growth Initiatives, Practical Projects, Bankable Business Plans, Investment Funding, Project Implementation and Management processes, with High Impact on Local and National Growth and Development, Job Creation, BBBEE, SMME, Business and Skills Development

The Programme covers the **Big 10+ Projects, Industrial Policy Action Plan and Key Sectors, including Infrastructure, Tourism, Trade, Green Industries, Manufacturing, Minerals, Energy, Agro-processing, Rural Development, ICT, Transport, Property, Human Settlements, Education, Health & Social Development.**

Key Management Skills covered include **Strategic Management, Leadership, Business Planning, Finance and Project Implementation**, as part of an **International Advanced Management** programme.

The Board-room Roundtable Small Group Format allows for **intensive interaction, networking, partnerships and deal-making**, providing the **Keys to the Door** of business and economic development

DAY 1: NEW GLOBAL, NATIONAL, PROVINCIAL AND LOCAL GROWTH STRATEGIES AND PROJECTS

DAY 2: NEW INDUSTRIAL POLICY ACTION PLAN, SECTOR STRATEGIES, PROJECTS AND INVESTMENT

DAY 3: BUSINESS AND ENTERPRISE DEVELOPMENT STRATEGIES, PROJECTS, FINANCE AND MANAGEMENT

PARTICIPANTS INVITED

AFRICAN, NATIONAL, PROVINCIAL AND LOCAL GOVERNMENT, BANKS, BUSINESS, CHAMBERS, COLUMBUS, DESTO, FINANCIAL INSTITUTIONS, STATE-OWNED ENTERPRISES, AfDB, DBSA, ESKOM, IDC, IDT, IFC, INVESTORS, MEGA, MTPA, NAFU, NEF, PROPERTY SECTOR, LABOUR, SASOL, STAKEHOLDERS

Previous programmes: Presidency, Minister of Labour, ABSA, AFD, AfriVula, AIDC, ANC, Anglo, Ashira, BAM-SA, Banking Council, Business Connexion, Business Partners, B-Tel, BUSA, Callforce, Cape Town, CENTLEC, CHAMSA, Coca Cola, COSATU, CSIR, Deloitte, DBSA, DEAT, DME, DOA, DOC, DOL, DOH, DOT, DME, DPE, DPLG, DPW, DSR, Dti, DWAF, DIP, ECDC, ECSECC, EDI, Education, Ekta, Ekurhuleni, ELIDZ, ESKOM, Ethanol Africa, Embassies: French, German, Israel, UK, USA; Embizeni, Eskom, Ethanol Africa, FASSET, FDC, FNB, FEDUSA, GCIS, GEDA, GEP, GPF, GPG, GTKF, Hibiscus, IBM, ICASA, IDC, IDT, Innovation Hub, Interakt, Investec, Invest NW, Ithala, Jasco, Joburg, Khula, KZN Growth Fund, Lafarge, Land Bank, Liberty, LimDev, Llale, Lucent, M&R Badiiri, Mandela Metro, Mangaung, Maxim, MboxOne, MEGA, MIDZ, MINTEK, NAAMSA, NAFCOC, NDA, Nedbank, NEF, NEDLAC, NEPAD, NMCF, NPI, NT, NWU, Okhahlamba, OR Thambo, PMR, MIDZ, Proudly SA, Rainbow, Resilient, SA Breweries, SABC, SACCOC, SACOB, SA Canegrowers, Samaita, SAIRR, SALGA, SARB, SEDA, SGI, SETA’s, Sisonke, SML, Smiths, Southern Cross, Stanbic, Stats SA, Telkom, TECSA, TEP, TETA, TIL, TIKZN, TISA, Tongaat Hullett, Transnet, Ubuntu, Ugu, UKDfid, UNDP, UYF, World Bank, XStrata, Yebo

NATGROWTH is an independent **Growth, Development and Investment Centre**, facilitating Broad-based Business, Economic and Social Development Programmes, Projects, Investments, Management and Financial Support Services as Strategic Partners with Stakeholders towards a common Vision. **NATGROWTH GROUP** includes NATVEST, NATGROWTH FUND, NatDevbank, Gti Global Trade & Industrial Centres, I’Africa Iyathuthuka and I’Africa Foundation (non-profit), in association with **London School of Business SA**. **Executives:** Eric Stillerman B SocSc BA Hons B Acc CA (SA) MA CEO, Artie Phatlane NDE COO, MBA H Dip Ed, Boniface Okanga* LLB Lon, MBA, Princess Mavundla NDM&BM, Michael Masalesa DHR, SDF; Lisianias Mupambireyi BSc Econ Lon AMD IMM, Cameroon Shan LLB, **Non-exec:** Dr Colin Lawrence UK. See www.natgrowth.co.za; www.londev.co.za for Group Profile, Programmes, Prospectus & Reports.

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DAY 1: GROWING A WORLD-CLASS REGION - BEYOND 2010
NEW GLOBAL, NATIONAL, PROVINCIAL AND LOCAL GROWTH STRATEGIES AND PROJECTS

08.00 Registration/Refreshments/Networking

08.30 OBJECTIVES AND OVERVIEW

Programme Director: Eric Stillerman, CEO, Natgrowth

- **Vision, Objectives, Needs, Key Issues, Strategies and Projects**
- **Growing a World-Class Region - Beyond 2010**
- **Going for Broad-based Growth and Prosperity**
- **Key Global and National Challenges and Opportunities: From Recovery to Real Growth**
- **Strategic Leadership, Confidence and Direction in a Dynamic environment**
- **Make the Circle Beeger**
- **Think Global – Act Local**
- **New Job Creation, Skills and SMME Development Strategies**
- **Business Development Strategies, Projects, Finance and Investment Opportunities**
- **High-impact Projects and Investment Initiatives**
- **Finance and Investment: Unlocking Public and Private Sector Funds and Partnerships**
- **Implementation and Management: Action Plans for Real Results**

09.15 WORKSHOP: VISION, OBJECTIVES, NEEDS, KEY ISSUES, STRATEGIES AND PROJECTS

All Participants

10.00 Morning Refreshments/Networking

10.30 GLOBAL AND NATIONAL ECONOMIC SCENARIOS, STRATEGIES AND PROJECTS

Panel Invited: Economic Cluster

11.30 PROVINCIAL GROWTH, DEVELOPMENT AND INVESTMENT STRATEGIES & PROJECTS

Panel Invited: Provincial Office of the Premier and Economic Cluster

12.30 Lunch/Networking

13.30 DISTRICT AND LOCAL ECONOMIC DEVELOPMENT STRATEGIES AND PROJECTS

Panel Invited: District and Local IDP and LED Officials

14.30 INFRASTRUCTURE INVESTMENT, EPWP, PARTNERSHIPS AND JOB CREATION

Francis Motha, Senior Manager EPWP Coordination

- **Infrastructure Investment Overview**
- **EPWP: Expanded Public Works Programme Review**
- **Challenges and Opportunities**

15.30 Afternoon Refreshments/Networking

16.00 DISCUSSION AND CONCLUSIONS

17.00 CLOSURE

DAY 2: GROWING ALL SECTORS

NEW INDUSTRY AND SECTOR STRATEGIES, PROJECTS AND INVESTMENT OPPORTUNITIES

08.00 Registration/Refreshments/Networking

08.30 NEW INDUSTRY AND SECTOR STRATEGIES AND PROJECTS: INTRODUCTION

PROGRAMME DIRECTOR: ERIC STILLERMAN, NATGROWTH CEO

09.15 TRADE AND INVESTMENT OPPORTUNITIES AND INDUSTRIAL POLICY ACTION PLAN

PANEL INVITED: MEGA, DEPT OF ECONOMIC DEVELOPMENT, NATGROWTH

10.00 Morning Refreshments/Networking

10.30 TOURISM STRATEGIES, PROJECTS AND INVESTMENT OPPORTUNITIES

JUSTUS MOHLALA, MPUMALANGA TOURISM AND PARKS AUTHORITY, MANAGER

11.30 MPUMALANGA GREENING PROGRAMME

THOBILE HLAKA, DEPT OF ECONOMIC DEVELOPMENT, ENVIRONMENT & TOURISM

12.30 Lunch/Networking

13.30 COMMERCIAL AND INDUSTRIAL PROPERTY AND BUSINESS OPPORTUNITIES

OWEN WIGGINS, PRINCIPAL, ORI PROPS

14.30 PARALLEL WORKSHOPS: DEPENDING ON PARTICIPANTS

MINERALS, ENERGY, GREEN INDUSTRIES AND BENEFICIATION

PANEL INVITED: DEPT OF MINERALS, DEPT OF ENERGY, DTI, ESKOM, SASOL

ICT: INFORMATION AND COMMUNICATION TECHNOLOGY STRATEGIES & PROJECTS

PANEL INVITED: DEPT. OF COMMUNICATIONS, ICT INDUSTRY

TRANSPORT, TRADE AND LOGISTICS STRATEGIES AND PROJECTS

PANEL INVITED: DEPARTMENT OF TRANSPORT, TRANSNET

SOCIAL DEVELOPMENT, HEALTH & HUMAN SETTLEMENTS STRATEGIES & PROJECTS

PANEL INVITED: SOCIAL CLUSTER: EDUCATION, HEALTH, HUMAN SETTLEMENTS

15.30 Afternoon Refreshments/Networking

16.00 DISCUSSION AND CONCLUSIONS

- PROJECTS
- INVESTMENTS
- ACTION PLANS

17.00 CLOSURE

DAY 3: MAKING IT HAPPEN

BUSINESS AND ENTERPRISE DEVELOPMENT STRATEGIES, FINANCE AND MANAGEMENT

08.00 Registration/Refreshments/Networking

08.30 BUSINESS AND ENTERPRISE DEVELOPMENT STRATEGIES AND PROJECTS

ERIC STILLERMAN, CEO NATGROWTH

- **BUSINESS PLANNING** FOR VIABILITY, BANKABILITY AND SUSTAINABILITY
- **PROJECT PACKAGING**, PARTNERSHIPS AND INVESTMENT PROPOSALS
- **BANKABLE BUSINESS PLANS**, FINANCIAL MANAGEMENT AND STRUCTURING

09.15 WORKSHOP: STRATEGIC BUSINESS PLANNING AND DEVELOPMENT

ALL PARTICIPANTS

10.00 Morning Refreshments/Networking

10.15 FINANCE AND INVESTMENT

SEISON REDDY, NEF PRE-INVESTMENT MANAGER

- **PRE-INVESTMENT PROCESSES**
- **TYPES OF FINANCE**: EQUITY, STRUCTURED, LOANS, OTHER
- **INVESTMENT PROPOSALS**
- **FINANCIAL STRUCTURING AND DEAL-MAKING**

11.15 AGRICULTURE, AGRO-PROCESSING, FORESTRY, WATER & RURAL DEVELOPMENT

*PANEL INVITED: HENNIE LAAS, MPUMALANGA LANDBOU / AGRICULTURE;
DEPT OF AGRICULTURE, RURAL DEVELOPMENT, DWA, NAFU*

12.15 ENTREPRENEURIAL BUSINESS PROJECTS

MARK SCHORMANN, SUCCESSFUL MPUMALANGA ENTREPRENEUR

- **NEW BUSINESS PROPOSALS 1, 2, 3**
- **DEAL STRUCTURING**

13.00 IMPLEMENTATION AND MANAGEMENT

- **IMPLEMENTATION**
- **ACTION PLANS**
- **MANAGEMENT**
- **FINANCE AND INVESTMENT**
- **ACCELERATED CAPACITY DEVELOPMENT**
- **SKILLS DEVELOPMENT**
- **PARTNERSHIPS**
- **WORKING GROUPS**
- **MONITORING AND EVALUATION**

13.30 Lunch/Networking

14.00 CLOSURE



National and Africa Growth, Development and Investment Centre

REGISTRATION FORM AND TAX INVOICE

Fax 011-403-3237; Tel 011-403-5483; Email: natgrowth@global.co.za

Attention: Artie Phatlane _____ Princess Mavundla _____ Eric Stillerman _____

Contact Name _____ Position _____

Organisation _____ Department _____

Tel _____ Fax _____

Cell _____ Email _____

Postal Address _____ Code _____

We wish to Participate as follows: **Delegates** _____ Number of Delegates _____

Speakers _____ specify _____ **Sponsors** _____ specify _____

Fees (Incl Vat) **1 Day** R2 500 (R2 850); **2 Days** R5 000 (R5 700); **3 Days** R 6 000 (R6 840)

Delegates **Day 1** _____ **Day 2** _____ **Day 3** _____ **All 3 Days** _____

Total Number _____ Delegates x _____ Days x Fee above R _____ R _____

Discount 2 or more delegates -10% - R _____

Fees ex Vat R _____

Vat 14% Vat Reg: 4430141921; Your Vat Reg No: _____ R _____

TOTAL FEES Payable to NATGROWTH in Advance R _____

BANK DETAILS NATGROWTH, NEDBANK, BUSINESS CENTRAL BRANCH 128405, ACC 1284046540

CREDIT CARD Cardholder: _____ Expiry: ____ / ____ Type: Visa _____ Master _____

Card number: _____ CCV: _____ Amount: R _____

Signature: _____ Straight: _____ Budget: _____ Months: _____

NOTE Investment, Finance, Project and Partnership facilitation is available during and after the programme with market-related facilitation fees and options for partnership participation.

PARTICIPANTS Please indicate special diet, health or other requirements - on a separate page if necessary

Name	Position	Tel / Cell	Fax	Email

ACCOMODATION: Please contact Chantal, Bundu Lodge 013-758-1221 Reception@bundulodge.co.za